

We Serve with Smile at your Budget Price

# Duxte is counted among the top software companies in Tanzania

# FACT SHEET ►

Established in March, 2011 500+ Satisfied Customers Proven expertise in Software & Web Technologies Intuit QuickBooks Premier Reseller Sage 300 ERP Certified Partner .tz Accredited Registrar

1 Year FREE Support

Visit www.duxte.co.tz

# About Duxte Limited

Keeping abreast with constant changing business scenario and landscape, a unique Information Technology company was born in Tanzania - Duxte Limited. In the last six years, we have successfully demonstrated remarkable growth to emerge as the one stop shop for Custom Software and Web Development services to our prestigious clients across the nation. Duxte comprise of a committed team of professionals with experience in various tools and platforms focused on providing world class IT solutions.

We have helped many companies like yours to stabilize IT budgets, increase productivity and eliminate technology headaches. Spend your time doing what you do best - and let us do the same for your business.

# Vision

We see ourselves as the Tanzania's leading Information Technology company providing quality solutions backed up by unbeatable customer service.

# Mission

Providing our clients with the most optimal, cost-effective and robust solutions, which boost up the increase in the returns and productivity of their businesses.

# Awards and Recognition

Awarded Intuit QuickBooks Emerging Partner of the year 2016 in East Africa



Best Intuit QuickBooks Solution Provider of the year 2015 in East Africa

# **Key Industries Served**

We cater to diverse domains and have established our footprints in over 26+ industry verticals.



















Insurance

Financial & Banking Non Governmental Organizations

Transportation & Logistics

### Services & Solutions We Offer

We provide each client with a unique, professional and customized solution suitable to their business, requirements and budget. We research all aspects of your business and target market, and offer you the best possible solutions which are both cost and time effective.



# No matter what you are looking for we have the skills to get it done



## Website Design & Development

Duxte provides professional website design, development and maintenance services. Our skilled web designers and developers accomplish various website projects from brochure sites to multifunctional web portals. Duxte has a large pool of resources and the required business and technical expertise to develop websites of any complexity. We provide complete front-end and back-end development based on the latest technologies and industry trends. We offer custom web services like:

- Corporate and large websites
- Social Networking sites
- Web programming and web enabled applications
- E-commerce Portal
- Database driven interactive sites
- Intranet and Extranet development
- Corporate Content Management System

## Domain Name Registration and Web Hosting

You can't have a website without a domain name.Like a street address that tells people where you live, a domain helps customers drive directly to your website. We can help you find one you'll love.We offer top level domain registration (.com, .net, .org, .biz, .info etc), including county code top-level domains (.co.tz, .ac.tz, .go.tz, .or.tz, .ne.tz, .sc.tz, info.tz, .tv.tz etc) for Tanzania.

Web hosting is all about renting dedicated space on a Web Server. This space usually carries all files needed for your website. Although our Web Hosting service comes free with most of our Web Services Packages, we also provide seperate Web Hosting packages depending upon your requirements. Hosting website on our dedicated Web servers ensures you hassle free 24 hours availability and gives you complete control over your website.



# Search Engine Optimization (SEO)

How would someone find your website if they needed your products or service? They would mostly likely use a Search Engine such as Google or Yahoo. Over 90% of websites are found in this manner. Duxte provides a search engine optimization and marketing that is highly effective to improve traffic to you website. This includes detailed reporting of website traffice, restructuring website structure and content, submission to important search engines, submissions to directories relevant to your business needs and other strategies designed to improve your website's rank in search engines.



We Design & Develop User-Friendly Responsive Websites to increase your online sales

# Software / Application Development

Software development provides solutions to company(s) that reduce manpower, paperwork, monitoring, time and above all ensures transparency in all activities.

Our experienced system analysts and developers work on your custom project from its conceptualization through its completion. It's easy to offer deployable systems and install them, but we will remain with you to insure that your technical personnel and other employees can successfully use the application.

Our Custom Software Development process includes selection of optimal technologies, system planning, prototype creation, system implementation, testing, support, producing documentation, design, etc. We provide software solutions like:

- Client-Server Applications
- Enterprise Business Solutions

- Web-based Applications
- Systems Software
- Desktop Applicationsapplications

# Mobile Application Development

The fastest growing market in IT right now is the mobile apps industry. Our small, dedicated team of mobile application experts can design a custom application to suit your business needs. The application can be built from scratch to meet your specific requirements. Our mobile application development includes:

- Android Application Development
- iPhone Application Development

### **Database Design and Development**

Duxte offers database design and development services for new or existing systems. Our team of database developers has experience with a variety of databases.

We offer custom database design & development solutions according to customized needs of clients. Our expertise lies in:

- Database design
- Database integration and conversion
- Database maintenance and support
- Database development and programming
- Database management and administration



### Accounting Software and ERP

We are Authorized Distributors & Certified Consultants of Sage 300 ERP and Intuit QuickBooks in Tanzania.



Sage 300 (formerly known as Sage ERP Accpac) is a powerful business management solution that helps you streamline internal operations to help sales, marketing, finance, and operations work as a single team to keep customers happy and your business competitive.

- Sage 300 Standard Edition is for smaller companies with a maximum of 10 users
- Sage 300 Premium Edition is for medium to large companies with unlimited users
- Keep your total cost of ownership low with Sage 300's flexible modular business management solution

### Sage 300 ERP Core Accounting

- General Ledger
- Accounts Receivable
- Comprehensive Cash Management and Reconciliation, Powered by PereSoft
- Fixed Assets Management
- Workflow Management, Powered by AccTech Systems
- · Workflow Management, Powered by Flow centric

- Sage 300 Advanced Edition is for small to medium companies with up to 20 users
- Available on-premise or online
- Supports multiple technologies, databases, languages, currencies and operating systems.
- Accounts Payable
- System Manager with Bank Reconciliation for Cash Management
- Multicurrency Management
- Advanced Budgeting and Forecasting, Powered by idu
- Purchasing Workflow, Powered by Pacific Technologies

The powerful financial tools of Sage 300 help you confidently manage your company's complex finances and remaincompliant with government regulations such as GAAP or IFRS. Features include full multicurrency capability, powerfulbank reconciliation and tax reporting, flexible transaction processing options, powerful management of fiscal periods and informative dashboards for analytical reporting. Sage 300 Core Accounting modules help businesses succeed by accurately presenting valuable financial information in a clear, understandable format.



#### Sage 300 ERP Multicompany and Global Operations

- Multiple Language and Localisation Support
- G/L Consolidations

#### Sage 300 ERP Customer Relationship Management

- SageCRM
- SageCRM Marketing Management

#### Sage 300 ERP Distribution

- Inventory Control
- Order Entry
- Return Material Authorization
- eCommerce

Multi-Currency Manager

Inter-Company Transactions

- SageCRM Sales Management
- SageCRM Customer Service Management
- \_
- Purchase Order
- Mobile Sales
- Sage 300 Retail Management powered by InfoCentral Sage Geode Warehouse Management

### Sage 300 ERP Project and Service and Manufacturing Management

- Project and Job Costing
- Projects, powered by Enabling IP
- Sage 300 ERP Business Intelligence
  - Standard Crystal Reports®
  - Financial Reporter (FR)
  - Enterprise Intelligence
  - Alerts and Workflow
  - Spindle Professional Document Delivery, Powered by DocuVision

- Sage 300 Services, Powered by Technisoft
- Sage 300 Manufacturing, Powered by AutoSimply
- Inquiry Tools
- Financial Intelligence
- Spreadsheet Analyst
- Document Management, Powered by Draycir
- Virtual Postman

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Sage 300 Inquiry.

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QuickBooks is a book keeping and accounting system that organizes finances and complies with managerial accounting standards that helps business "Save Time" and "Manage their finances more effectively". QuickBooks is an easy to use accounting software designed to make estimating, invoicing, accepting payments and keeping track of your finances quickly.

- Easy Startup & Use
- Bank Reconciliation
- More Price Levels
- Industry Report Templates
- Invoicing & Customer Statements
- Excel Integration Refresh
- Memorized Transactions
- Multiple Warehousing
- Serialized Inventory and Lot Tracking
- Multiple Company Report Consolidation

- Multi-Currency
- Multi-Company
- Enhanced Inventory Receiving
- Batched Invoicing for Time and Expenses
- Print to Text, Email & Pdf
- Job/Project Tracking
- Automatic Price Adjustments
- More Multi-User Activities
- Email, Forms, Reports & Financial Statements

We are authorized to sell, train and support all QuickBooks Products:

- QuickBooks Pro
- QuickBooks Enterprise
- QuickBooks for Mac

- QuickBooks Premier
- QuickBooks Online
- QuickBooks Point of Sale



Simple and easy to use with a delightful user interface.

# HR and Payroll Solution: Norming eHRMS



### Your HRM Strategies

To build a more effective organization, you must develop a cohesive HRM strategy that is tightly linked to your overall business goals.Norming eHRMS delivers a comprehensive platform and robust functionality to enable your organization to implement all four HRM strategies:

- Comply: Managing core HR data and processes, payroll, benefits, and legislative/regulatory compliance.
- Measure: Providing intelligence and analytical tools to deliver information and determine the value of HR investments.
- Automate: Saving cost and time with comprehensive, workflow-driven employee self-service portal.
- Align: Offering flexible programs designed to increase workforce value through a broad range of development, performance management, and training applications

#### Norming eHRMS Modules

Norming eHRMS offers the flexibility to choose modules to execute your unique HRM strategy

| Norming eHRMS Modules      | Comply | Automate | Measure | Align |
|----------------------------|--------|----------|---------|-------|
| Employee Relationship      | 0      |          | 0       | 0     |
| Payroll and Benefits       | 0      |          |         |       |
| Attendance and Leave       | 0      | 0        |         |       |
| Recruitment                |        | 0        |         |       |
| Training Management        |        |          |         | 0     |
| Performance Appraisal      |        | 0        |         | 0     |
| Employee Self Service      |        |          |         | 0     |
| Reporting and Intelligence |        |          | 0       | 0     |

#### Norming eHRMS Features

- Comprehensive functionality across the four HRM strategies.
- Scalable and flexible system architecture. Norming eHRMS is designed to manage multiple entities with strict security control, configurable business logic as well as country-specific localizations.
- Powerful technology support. Norming eHRMS is a fully web-based application, can be run with a web browser anytime and anywhere. The employee self-service portal is enabled on a mobile device.
- Seamless integration with Sage 300. The Payroll and Benefit transactions can be posted to the G/L modules.

# **Graphic Design and Print**

Duxte also delivers you customized Graphic& Printing solutions with a state of art. Our expert and skilled team of best technical designers are devoted into high guality deliverables to meet or exceed your expectations. We are focused and committed to:

- Brochures
  Business Cards
- Leaflets
- Fliers
- Stickers
- Pens
- Books Envelopes

Posters

- Corporate Identity
- Logo Design
  Tear drop
  Billboards
  - Magazine
    - Rollup banners
    - Key holders

# **Corporate Identity Design**

Corporate Identity design is the visual "persona" of your company. At Duxte, our award-winning professionals will take your corporate identity to the next level. We will create eye catching images that will properly communicate your company's values to potential clients. Corporate identity is often viewed as being composed of three parts:

- Corporate identity design (logos, uniforms, corporate colors, etc.)
- Corporate communication design (ad, public relations, information, etc.)
- Corporate voice development (internal values, norms, etc.)

### **Motion Graphics**

Duxte provides high-end interactive 2D and 3D character animation, multimedia content for your presentation, flash intros for your corporate websites, flash banners and much more. We have the ability to use 2D/3D technology to bring life to the end product with mind capturing animations and designs.

#### We offer...

- 2D/3D character Design
- 2D/3D Animations
- CD Presentations
- Walk through
- Flash Logo Custom Animation Animated typography

### **Advertising**

Creating awareness to the public

- · Concept and creative for campaigns and projects
- TV, press, radio, outdoor, digital, shopper

# Videography & Photography

- TVC
- Movies and Music Videos
- Wedding

- Creative development and extension
- Catalogues
- Direct marketing
- Documentaries
- Conference coverage
- Events Coverage



A frame Caps

- Calendars
- Booth branding
- Cups

T-shirts

### **Network and Systems Services**

#### LAN and WAN Designing

Keeping your business running smoothly requires building and maintaining a robust, highly available network. Duxte offers proven network design and implementation services that drive results for your business. From wireless networking with VoIP, to multi-location WAN intranets with mobile-ready remote access, to cloud-based storage and retrieval systems, Duxte has the experience and capacity to deliver reliable, single vendor solutions.

#### **VPN IPSEC**

The VPN is a data network connection that makes use of the public telecommunication infrastructure, but maintains privacy through the use of a tunneling protocol and security procedures. IPSec is a protocol, which runs atop the VPN, and is used for securing the internet traffic across the VPN tunnel. Duxte boasts skills in configuring VPN access across multi-vendor platforms such as Cisco, Juniper, Sonic, Check Point, and many more.

Advantages: Increase your office productivity by accessing the Corporate LAN from your home, airport, or hotel room, through the public internet over a secure VPN tunnel.

#### L3 MPLS VPN Design and Implementation

Multiprotocol Label Switching (MPLS) is a mechanism in high-performance telecommunications networks which directs and carries data from one network node to the next. MPLS makes it easy to create "virtual links" between distant nodes. It can encapsulate packets of various network protocols.

Advantages: Cost effective solution with QoS capabilities, increased response time and improved application performance through reduced "hops" between network points, less or no downtime as redundant paths are made available in the MPLS cloud which allow quick traffic re-routing, providing continued application availability.

Duxte has skilled people in configuring MPLS on multi-vendor platforms such as Cisco, Juniper, Mikrotik, and many more

#### **Dedicated Server Design**

We have experience in designing standard alone application servers for corporate clients, our experience covers below areas

- Mail Server installation and configuration on Linux and Windows Platforms
- Mail server optimization i.e. security, upgrades, etc.
- DNS deployment, design and recovery on both windows and Linux platform
- Backup Server design and deployment

### **Technical Support and Maintenance**

We provide technical support to all the applications that we have been involved in development of. Duxte technicians are available to provide 24/7 support and maintenance when so required. We also provide maintenance and support services to computers, peripherals and Local Area Network.

Offering proven network design and implementation services that drive results to your business

# ICT Hardware Supply

We supply different ICT Hardware like:

- Computers [Desktop Computers, Notebook Computers, POS Computers, Tablet & Tablet PCs, Workstations]
- Computer Accessories [Computer Components, Notebook Accessories, Keyboards & Keypads, Mice & Trackballs, Computer Speakers etc]
- Printers, Scanners & Print Supplies [Laser Printers, Inkjet & Photo Printers, Ink, Tonner & Print Supplies, Copy Machines & Accessories, Business Inkjet Printers etc]
- Networking Products [Ethernet Switches, Modems, Routers, Wireless Networking, PBX/Multi-User Telephony Systems, Communication Boards, NIC etc]
- Cables [Networking Cables, USB Cables & Hubs, Network Cable Accessories, Audio/Video Cable Products, Parallel &Serial Cables etc]
- Collaboration & IP Telephony [Analogue Phones & Accessories, IP Phones, IP Telephony Accessories, Video Conferencing, IP Servers, IP Software etc]
- Data Storage Products [Hard Drives, Flash Memory, Network Attached Storage (NAS), Media & Accessories, Tape Automation & Drives etc]
- Electronics [Digital Camera & Accessories, Cell/Smart Phones & Accessories, Television & Video Equipment, Photographic Accessories etc]
- Memory [System Memory (RAM), Network Device Memory, Server Memory, Printer Memory, Cache Memory]
- Monitors & Projectors [Projectors, LCD/LED Monitors, Projector Accessories, Interactive Whiteboards & Accessories, Monitor, Display & TV Accessories etc]
- Office Equipment & Supplies [Paper Shredders & Accessories, Typewritters/Word Processors, Office Supplies etc]
- Server & Server Management [Servers, Server Accessories & IO Accelerators, Blade Servers, KVM Switches, Consoles & Accessories]
- Power, Cooling & Racks [UPS/Battery Backup Products, Rack Mounting Equipment, Power Adapters, eBatteries etc]







We offer the best prices on all computer related parts and components. With us you will get best prices and services.







### **Training Services**

Duxte offers a wide range of training courses from beginners, intermediate and advanced to specially designed course for corporate clients. Every month we help hundreds of candidates find training courses that suit them. Some of the training courses that we offer include:

- QuickBooks
- Programming
- Database Administration
- Software Design & Development
- System Analysis & Design

- Sage 300
- **Graphics Design**
- Web Design & Development
- Hardware & Networking

We also offer tailor made courses that fits your requirements and needs

### **Our Partners**





# Clients

Some of our clients:



Ministry of Finance and Planning, Tanzania

United Nations High Commission for Refugees (UNHCR) - Tanzania

Tanzania Postal Bank

Small Industries Development Organization (SIDO)





HJF Medical Research International, Inc

Zanzibar Social Security Fund (ZSSF)

Tanzania Agricultural Development Bank (TADB)



Ariel Glaser Pediatric Aids Healthcare Initiative (AGPAHI)

Tanzania Cotton Board (TCB)

Public Service Pensions Fund (PSPF)

Tanzania-Zambia Railway Authority (TAZARA)

Tanzania Education Authority (TEA)

College of Business Education (CBE)



Cashewnut Board of Tanzania







Agricultural Markets Development Trust (AMDT)

Tanzania Smallholders Tea Development Agency



Confederation for Tanzania Industries (CTI)

African Federation Of Institutes Of Internal Auditors (AFIIA)

Lutheran World Relief

Lutheran World Relief



East, Central and Southern Africa Health Community (ECSA-HC)



Hill Packaging Company Ltd



**FED Insurance Brokers** 



Mazars Wiscon Associates



Equity Aviation Services



Tanzania Wildlife Management Authority (TAWA)



Jambo Freight Ltd



Concern Worldwide



Auditax International



NexLaw Advocates



GJB Group of Companies



Arusha Urban Water Supply and Sanitation Authority (AUWSA)



MyRight Tanzania



South Sudan Commission For Refugee Affairs

# **Success Stories**



Lupakisyo Mwasalanga, IT Manager, SIDO



Kafaso Millinga, CEO, Institute of Internal Auditors Tanzania



Theobald Thade, IT Manager, Deloitte



Dr. Saudin Mwakaje, Partner, NexLaw Advocates



Rosemary Kacungira, Managing Director, Equity Aviation Services



Witness Shilekirwa, Partner, Mazars Wiscon Associates Thank you so much for the wonderful work on the web portal for SIDO information services. It turned out better than we had envisioned. It was a pleasure working with Duxte. The rapid responses to all of my questions and requests were much appreciated. I am looking forward to work with Duxte again in the near future.

Duxte was great to work with! Always on time, and went above and beyond my expectations. I highly recommend Duxte, and surely we will give another project in near future. Really awesome work.

You guys are really on top of all the new technology, and I am just glad that our projects ended up in such great hands. I am extremely proud of what we have created. You have always gone above and beyond for us, and have never said "This is impossible" or "We can't do this", which I love.

These guys are the best and I highly recommend them. Undule and the rest of the employees at Duxte have been nothing but professional from the very first day I talked to them. Frankly I can't say enough about them. They completed our project on time and under budget. Their skills are limitless!

With aviation we work 24/7 and we are very happy to work with Duxte with the support they are giving us. They are very professional, available and on time.

Duxte has provided lots of services to Wiscon including web design and hosting. Our website was recommended as one of the best. Our long-term relationship with them and continued support has helped us excel. They are creative, on time with competitive pricing. We cannot say enough good about them and highly recommend their services to everyone.

# **Global Events & Business Trips**



# Why Duxte



#### Excellence

Duxte employs seasoned experts with significant experience in diversified domains and equipped with all the emerging technologies to develop the best software and web solutions for you.



#### **Turnaround Time**

We believe in completing all our projects before deadline to ensure client satisfaction and spare sufficient buffer time to modify design if needed as per client feedback.



#### Value for Money Solutions

With an industry experience of 6+ years we use refined processes to give cost advantage to all our clients. We specialize in delivering best solutions at your budget price.



#### **Technical Support**

We offer FREE one year technical support after project completion to make sure that our clients don't face any problem even after the development is over.



# Get in Touch

Thank you for showing interest in Duxte Limited. We look forward to build a long term relationship with you. You can know more about us and our services from our website:

### www.duxte.co.tz

| You can Locate us at: | Josam House, Block B, Second Floor |  |  |  |
|-----------------------|------------------------------------|--|--|--|
|                       | Mikocheni Light Industrial Area    |  |  |  |
|                       | Cocacola Road                      |  |  |  |
|                       | P.O.Box 35984, Dar es salaam       |  |  |  |
|                       | Tanzania.                          |  |  |  |
| Email:                | biz@duxte.com                      |  |  |  |
| Tel:                  | +255 22 277 5717                   |  |  |  |
| Mob:                  | +255 624 000 444                   |  |  |  |
|                       |                                    |  |  |  |

